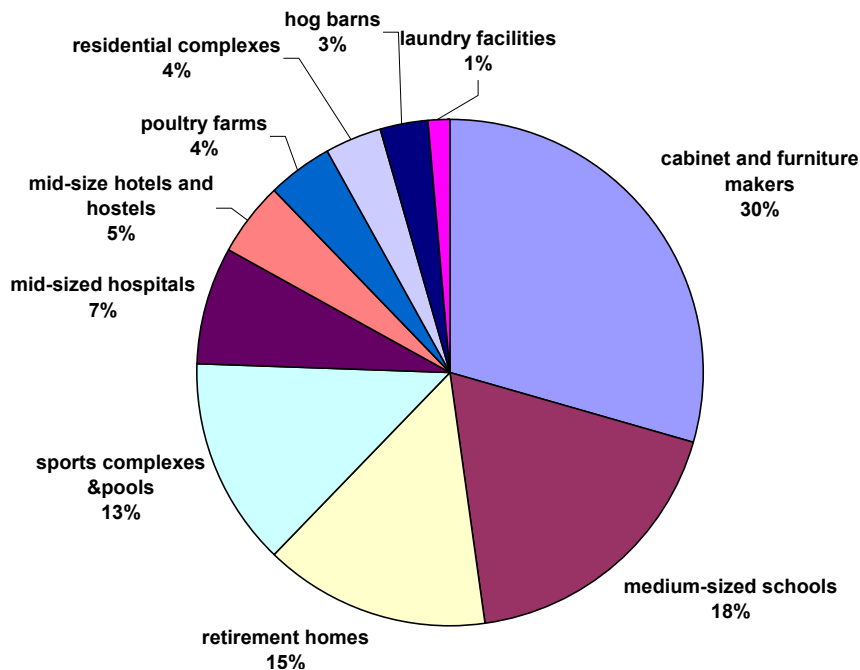


# MARKET POTENTIAL BY SECTOR

*(guestimate only – numbers need to be refined!)*

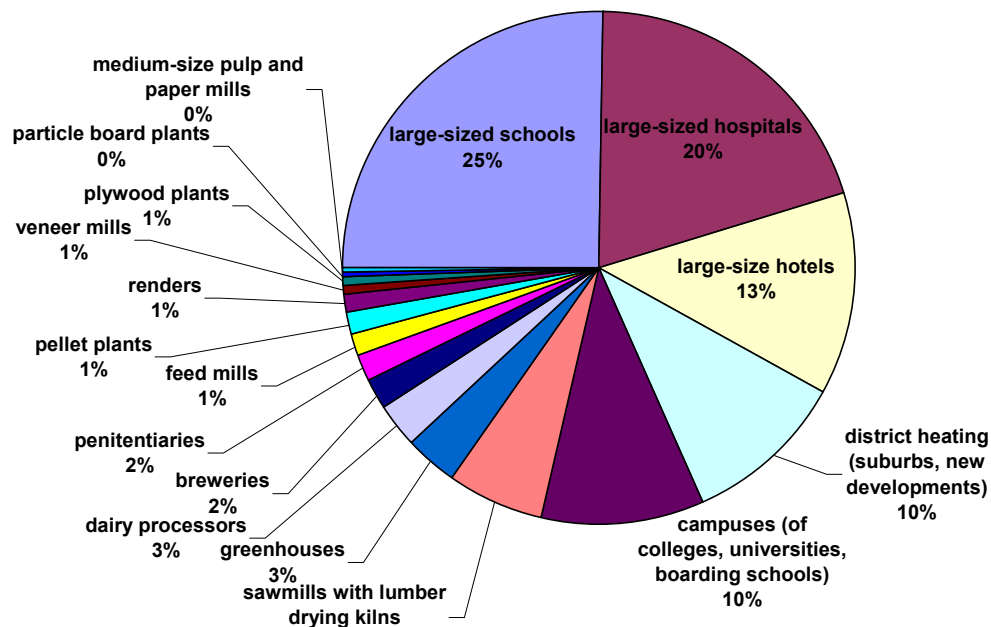
## Target Sectors for Small-Size Units (0.2 - 1.1 MW)

Potential Market by Number of Units



## Target Sectors for Large-Size Units (1.2 - 15 MW)

Potential Market by Number of Units



- market growth spearheaded by cabinet and furniture makers (“reman plants”)
- preference for pellets (perceived as “clean”)
- partly driven by pellet mills
- public sector will become dominant due to political / environmental reasons

- public sector (universities, colleges) expected to have largest potential & see strongest near-term growth
- forestry sector natural first, but under extreme economic pressure, revival in 2009/2010
- greenhouses are “early adopters” –second wave expected with rising fuel prices